# ANNUAL REPORT

Providing financing and helping to leverage private investment in communities and rural areas to make a difference in our region RURAL ELECTREC DEVELOPMENT, INC.

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## Agriculture, Business & Community

Since 1996, Rural Electric Economic Development, Inc (REED), a collaborative effort of 21 consumer-owned electric cooperatives, has actively supported both community development and economic growth in eastern South Dakota and western Minnesota. REED's mission is to provide financing and leverage investment into communities and rural areas to make a difference in the region. To achieve its mission REED provides financing to stimulate economic growth through business development, as well as improvements in rural development capacity and and/or infrastructure.

The outcomes of REED's lending activities are business creation, job retention and creation, and expanding community development capacity and local services that provide the foundation for future development and impact quality of life. REED financing has helped retain and create over 6,000 jobs, start 69 businesses, expand 96 companies (including private firms, health care, education and non- profit organizations) as well as assist 32 community facility and infrastructure projects.

### PEDCO

The REED Fund assisted the Pierre Economic Development Corporation (PEDCO) with financing infrastructure and the construction of a 29,000 square foot building to relocate Eagle Creek Software Services to Pierre, SD. This business currently employs approximately 60 people and expects to eventually bring 175-200 jobs to the community.

ED Fund



Webster Lumber & Home Center The Webster Lumber & Home Center opened in August, 2008. This business is a full scale lumber and home building supplies store for Webster and the surrounding area. The REED Fund assisted with financing the construction of the building and purchasing inventory and fixtures to start this needed business in Webster, SD.



#### Pluto Legal

REED funds assisted with financing the construction and remodeling of a facility in Tyler, MN for lease to Pluto Legal, PLLC. Pluto Legal is a firm specializing in Medical Assistance and Estate Planning.



**Rural Learning Center** The Rural Learning Center (RLC) is a non-profit organization in Miner County, SD dedicated to improving the quality of life for residents. The RLC purchased four apartment buildings and upgraded two of them using funds from REED. The apartments will fill the need for housing due to expanded business in the Howard area.

Capital University Center Capital University Center, located in Pierre, SD, is a South Dakota Board of Regents institution that delivers higher education opportunities to a seventeen county area in central South Dakota that is not served by the State's Public Universities. The REED Fund loan helped to finance the facility to meet the growing needs of the organization.



#### Dakota Ethanol

Dakota Ethanol is a 40-million gallon-per-year ethanol production facility located in Wentworth, SD that began operations in September 2001. Through incremental efficiency and production enhancements, it now operates at approximately 48 million gallons per year. Dakota Ethanol installed a corn oil extraction system that will be used to separate crude corn oil from the backend of the existing ethanol production process with the help of REED financing.



#### K & M Hunting

K & M Hunting, located in Plankinton, SD, offers a pheasant hunting experience with a relaxed, friendly, and family environment. They provide prime hunting habitat, lodging accommodations, entertainment and home-cooked meals. After a tornado destroyed the original building, a REED loan helped to finance a new lodge and commercial kitchen.



#### Hyde County Daycare

The Hyde County Community Daycare is a non-profit corporation in Hyde County, SD. The organization was formed to address the child care needs in the community and is governed by a board of directors including educators, parents, business owners, daycare providers, and healthcare providers. The Corporation secured a governor's house under a South Dakota Governor's Child Care Facility program to be used for the daycare. REED Funds were used for site work, equipment and start up costs for the daycare.

#### Elkton Locker

Elkton Locker, Inc. has been a state inspected locker plant in Elkton, SD for over 30 years. The locker provides custom harvest and processing services for local producers as well as processing and manufacturing retail meat products. With REED financing the locker expanded and became a federally inspected facility that can purchase live animals from producers then process and market the finished product in the local area and across the country.



# Statement of Financial Position

Current Assets		2009	2008	
Cash & Cash Equivalents	\$	1,614,657	\$ 1,025,369	
Investments		2,000,009	700,009	
Current Portion of Economic				
Development Loans Receivable		3,243,601	1,691,688	
Interest Receivable		62,556	56,063	
Other Current Assets		297	343	
Total Current Assets	\$	6,921,120	\$ 3,473,472	
Other Assets				
Economic Development Loans Receivable-				
net of allowance for uncollectibles				
(2009 -\$855,026; 2008 - \$793,063)	\$	17,338,988	\$ 17,826,184	
Other Investments	/	357,020	219,807	
Total Other Assets	\$	17,696,008	\$ 18,045,991	
Total Assets	\$	24,617,128	\$ 21,519,463	
Current Liabilities				
Curernt Maturities of Long-Term Debt	\$	146,592	\$ 119,843	
Notes Payable		1,000,000	-	
Accounts Payable		134,706	122,021	
Accrued Interest Payable		44,293	33,133	
Total Current Liabilities	\$	1,325,591	\$ 274,997	
Long-Term Debt	\$	10,673,148	\$ 9,266,139	
Net Assets				
Unrestricted	\$	8,227,362	\$ 7,673,987	
Permanently Restricted		1,968,650	1,888,900	
Temporarily Restricted		2,422,377	2,415,440	
Total Net Assets	\$	12,618,389	\$ 11,978,327	
Total Libilities and Net Assets	\$	24,617,128	\$ 21,519,463	

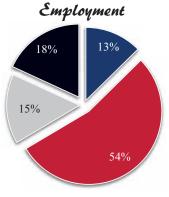
Financial Statement

2009

December 31, 2009 and 2008 Loans by Community Size - Under 4,000

87%

• Over 4,000



	2008 0,000 0,000
	0 0 0 0
Contributions-Rural Electric Cooperatives 49,750 9	0,000
Interest on Loans Receivable 936,659 87-	4,770
Loan Application and Service Fees 29,480 4	5,565
	4,003
Other Income -	2,460
<b>Total Revenues \$ 1,360,260</b> \$ 1,76	6,798
Expenses	
Loan Application and Service Expenses \$ 7,071 \$	1,366
Administrative Costs 276,732 25.	3,272
Interest <b>263,622</b> 23	0,856
Provision for Uncollectible Loans 130,000 4	0,000
Professional Fees 8,338 1	7,763
Sponsorships 3,025	4,750
Other Operating Expenses 31,410 \$ 1	6,068
Total Expenses \$ 720,198 \$ 56-	4,075
Increase In Net Assets \$ 640,062 \$ 1,202	2,723
<b>Net AssetsBeginning of Year 11,978,327</b> 10,77	5,604
Net AssetsEnd of Year \$ 12,618,389 \$ 11,975	8,327

Statement of Activities

36%

**1 Bon Homme Yankton Electric** 134 S. Lidice St., PO Box 158 Tabor, SD 57063 (605) 463-2507

**2** Central Electric 1420 N. Main, PO Box 850 Mitchell, SD 57301 (605) 996-7516

> **3** Charles Mix Electric 440 Lake St., PO Box 10 Lake Andes, SD 57356 (605) 487-7321

> > 4 Clay Union Electric 1410 E. Cherry St., PO Box 317 Vermillion, SD 57069 (605) 624-5525

> > > 5 Codington-Clark Electric 3520 Ninth Ave., SW, PO Box 880 Watertown, SD 57201 (605) 886-5848

ontact Information 6 Dakota Energy 40294 US Hwy. 14, PO Box 830 Huron, SD 57350 (605) 352-8591

7 **Douglas Electric** 400 Main St., PO Box 370 Armour, SD 57313 (605) 724-2323

> 8 **FEM Electric** 800 5th Ave., PO Box 468 Ipswich, SD 57451 (605) 426-6891

This institution is an equal opportunity provider, and employer. 9 H-D Electric Clear Lake, SD 57226 (605) 874-2171

10 Kingsbury Electric 511 Hwy. 14 W, PO Box 126 DeSmet, SD 57231 (605) 854-3522

> 11 Lake Region Electric 1212 N. Main St., PO Box 341 Webster, SD 57274 (605) 345-3379

> > 12 Lyon-Lincoln Electric 205 W. Hwy 14, PO Box 639 Tyler, MN 56178 (507) 247-5505

> > > 13 Northern Electric 39456 133rd St., PO Box 457 Bath, SD 57427 (605) 225-0310

14 Oahe Electric 102 S. Canford, PO Box 216 Blunt, SD 57522 (605) 962-6243

16 Sioux Valley Energy 423 Third Ave., S, PO Box 1007 47092 SD Hwy. 34, PO Box 216 Colman, SD 57017 (605) 534-3535

> 17 Southeastern Electric 501 S. Broadway Ave., PO Box 388 Marion, SD 57043 (605) 648-3619

18 Traverse Electric 1618 Broadway, PO Box 66 Wheaton, MN 56296 (320) 563-8616

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19 Union County Electric 122 W. Main St., PO Box 459 Elk Point, SD 57025 (605) 356-3395

> 20 Whetstone Valley Electric 1101 E. 4th Ave., PO Box 512 Milbank, SD 57252 (605) 432-5331

> > 21 East River Electric 121 SE First St., PO Box 227 Madison, SD 57042 (605) 256-4536

15 Renville-Sibley Cooperative Power 103 Oak St., PO Box 68 Danube, MN 56230 (320) 826-2593

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